

## Job Summary

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| <b>Company:</b>         | New York Business Development Corporation  |
| <b>Location:</b>        | New York, NY                               |
| <b>Industries:</b>      | Financial Services                         |
| <b>Job Type:</b>        | Employee - Full Time                       |
| <b>Education Level:</b> | Bachelor's Degree                          |
| <b>Title:</b>           | Vice President, Commercial Lending Officer |

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### About the Company

New York Business Development Corporation (NYBDC) provides creative financing to small businesses to promote opportunity, prosperity, economic growth and entrepreneurship. At NYBDC, we are consistent in our goal to be creative in our underwriting. In many cases NYBDC financing solutions include participations, SBA guarantees, flexible amortization and long-term payouts on loans approved and funded.

### About the Job

NYBDC seeks to hire a highly competent and experienced professional to join our New York City team as a Vice President, Commercial Lending Officer. The individual will be responsible for marketing NYBDC's loan programs, originating loan applications, underwriting loan requests and presenting recommendations to senior management for approval. Experience with SBA 504 and 7(a) lending is preferred.

Candidates must have strong banking and other professional contacts (accountants, attorneys, brokers, etc.) preferably in the NYC boroughs and/or an existing customer base to support new business development efforts.

### Position Specifications

- Bachelor's degree, required – preferably in accounting/finance or related field of study
- A minimum of 7 years' experience in commercial lending is required
- Superior technical, analytical and writing skills
- Excellent communication & interpersonal skills
- Proficient with MS Office, including Word, Excel and PowerPoint
- Strong organization and time management skills, including the ability to set, manage and meet expectations and deadlines
- Completion of a formal credit training program is considered highly beneficial
- Ability to speak fluent Mandarin and/or Korean is considered highly beneficial

NYBDC is an Equal Opportunity Employer and complies with all applicable federal, state and local laws regarding nondiscrimination. We provide equal opportunities to all employees and applicants for employment without regard to race, color, religion, gender, sexual orientation, national origin, age, disability or protected veteran status.