

Job Summary

Company:	New York Business Development Corporation
Location:	Syracuse, NY
Industries:	Financial Services
Job Type:	Employee - Full Time
Title:	Commercial Loan Officer

About the Company

New York Business Development Corporation (NYBDC) provides creative financing to small businesses to promote opportunity, prosperity, economic growth and entrepreneurship. At NYBDC, we are consistent in our goal to be creative in our underwriting. In many cases NYBDC financing solutions include participations, SBA guarantees, flexible amortization and long-term payouts on loans approved and funded.

About the Job

As a National Leader in the processing of U.S. Small Business Administration (SBA) 504 and 7a loans, we are looking for a highly competent professional to market, originate and process loans in the greater Rochester, NY marketplace for our company. With an executive office location in Pittsford, an ideal candidate will be an aggressive business developer to market our programs to potential referral organizations and have a solid credit background necessary to process loan applications.

Duties and Responsibilities:

- Marketing NYBDC's lending services in Central New York and the North Country
- Credit analysis
- Loan structuring and processing
- Business development

Position Specifications:

- Bachelor's degree, required
- A minimum of three (3) years' experience in commercial lending
- Superior technical writing skills
- Clear communication & strong interpersonal skills
- Strategic & organizational competence—i.e. the ability to set and manage timelines, commitments, and deadlines with ease
- Completion of a formal credit training program is considered highly beneficial
- Candidates should have knowledge and proficiency in commercial lending and have specific experience with SBA lending.

We will give consideration to and provide training for veterans interested in a finance career, provided the applicant has completed at least two years of college with an accredited institution.

We are an Equal Opportunity Employer and comply with all applicable federal, state and local laws regarding nondiscrimination. We provide equal opportunities to all employees and applicants for employment without regard to race, color, religion, gender, sexual orientation, national origin, age, disability or protected veteran status.